

# Data as strategic asset

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#### Overview



- » What do we mean by a 'data as a strategic asset?'
- » What data is available to use?

» How can data deliver benefits?

#### Efficiency and effectiveness in context



#### **ECONOMIC OUTPUT**



In 2011–12, the higher education sector generated over **£73 billion** of output (both direct and indirect effects).

#### CONTRIBUTION TO NATIONAL ECONOMY

The UK's higher education sector makes a significant contribution to the national economy.



**1.8% of UK GDP** in 2011 (up from 2.3% in 2007)...



... and generated **2.7% of** all **UK employment** in 2011 (up from 2.6% in 2007).



#### **UNIVERSITY JOBS**

UK universities employed **378,250 people** in 2011, just over 1% of all UK employment in 2011.



#### JOBS IN THE ECONOMY

For every **100 full-time jobs** at universities, another **117 full-time jobs** are generated in other sectors of the economy.

#### IMPACT OF SPENDING

University spending has a big impact.
Universities generate **more GDP per unit** of expenditure than other sectors including health, public administration and construction.





**757,268** 

#### **JOBS GENERATED**

In 2011–12 the higher education sector generated **757,268 full-time** equivalent jobs.



#### UNIVERSITY REVENUES

In 2011–12, **less than half** of all revenue to universities was from public sources.

### Data as a strategic asset



# "Drowning problems in an ocean of information is not the same as solving them"

Ray E. Brown

# Example: How can data help drive efficiency?



- » Huge range of data available to help improve performance
- » Data can help universities to be strategic in <u>what they do</u> and also in <u>how they do it.</u>
- » <u>BUT:</u> measuring alone does not bring benefits "weighing the pig doesn't make it fatter"
- » Data can help to identify a challenge, and to design a solution.

#### What data is available to universities?



» Public and government data

» Higher education/sector data

» Institutional data

#### Public and government data sets



There are further datasets used by institutions and sector bodies, some of which are combined to enhance meaning. These include:

- » Multiple Deprivation Index (Multiple)
- » Pre University Data / National Pupil Database (Department of Education)
- » Country Profiles (International Labour Organisation)
- » The Future of Jobs and Skills (UK Commission for Employment & Skills UKCES)
- » Employer Perspectives Survey (UKCES)
- » Employer Skills Survey (UKCES)
- » Workforce Jobs by Industry (Office of National Statistics /Nomis)
- » Graduate Labour Market (Department for Business, Energy and Industrial Strategy)

#### Higher education data



- » Data is collected on all aspects of the UK HE landscape, which includes information about:
  - » Students, staff and graduates
  - » Finances and estates
  - » Academic departments and courses
  - » Public engagement and commercial enterprises.
- » Data is collected by the Higher Education Statistics Agency
  - » Sector-owned body
  - » Standards, data requests
  - » Range of 'statutory customers' trusted, regulatory role
- » And this sector specific data is used to enhance decision-making and:
  - » Enable strategic planning
  - » Inform policy making (internal and external)
  - » Advance academic and commercial research
  - » Understand social and economic trends
  - » Support prospective students' decision making

#### Institutional data from a range of sources





Source: Higher Education Commission (2016) 'From

Bircks to Clicks'

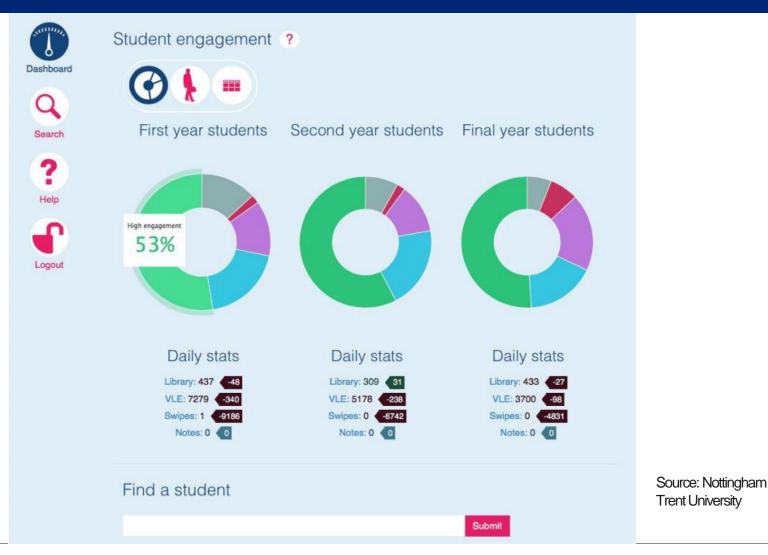
# Using data to deliver strategic benefits



- » So we have access to huge amounts of data how do we make sense of this?
- » Huge range of potential uses:
  - » Benchmarking performance
  - » Identifying and delivering cost savings
  - » Improving our effectiveness
  - » Accountability, quality, regulation
  - » Making the case for higher education
- » How do we turn it in to a strategic asset?
- » Examples
  - » Management information and the student experience
  - » Enhancing the effectiveness of procurement to deliver cost savings
  - » Asset sharing

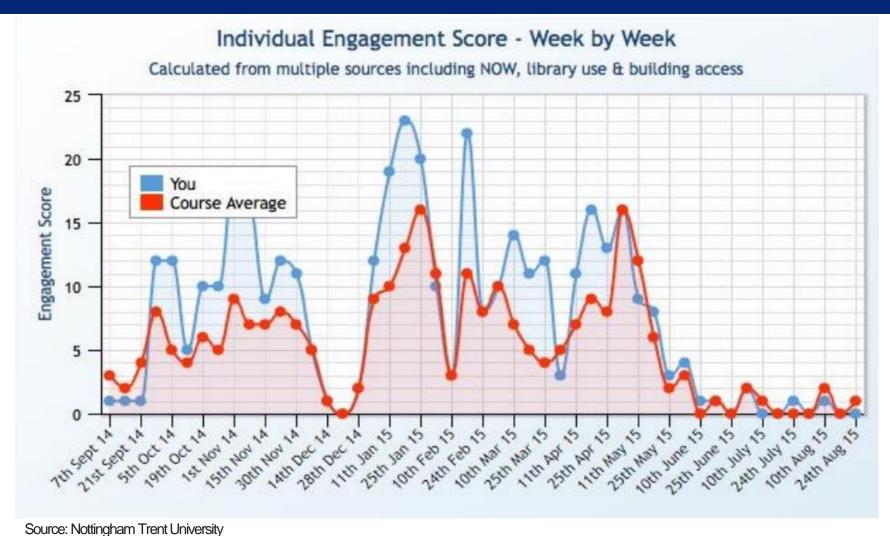
# MI case study (1) Student engagement (staff view)





# MI case study (2) Student engagement (student view)





Universities UK | The voice of universities

# Benchmarking case study (1) Procurement (effectiveness)



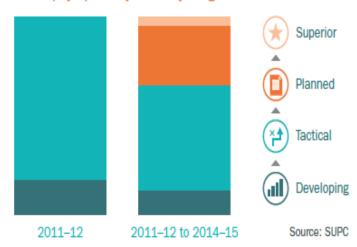
#### Procurement Maturity Assessments in UK universities

- Self-assessment tool assess performance in nine key areas
- Helps institutional leaders understand the effectiveness of governance and management of spend (c. £12bn a year)
- Benchmark performance against other institutions – significant improvement over time
- Better outcomes mean more control over spend – tangible benefits

#### **Working smarter**

Procurement Maturity Assessments show increasingly sophisticated procurement within universities since 2011–12.

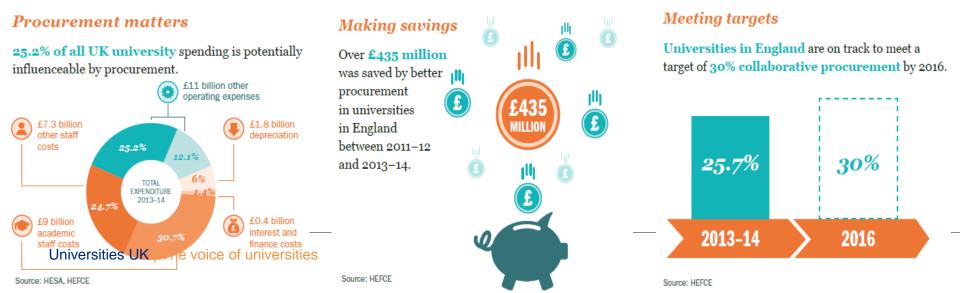
#### Non-pay spend by maturity stage



# Benchmarking case study (2) Procurement (savings)



- Annual survey benchmarks savings and performance Efficiency Measurement Model
- Alongside PMA as a key tool uses institutional data and sector-developed benchmarks to enable consistent calculation of savings
- Alongside other data can help demonstrate institutional and sector performance – and, with PMAs, has raised the profile of procurement within institutions



# Asset-sharing (1)



"Well managed, strategic asset sharing arrangements can produce a range of significant benefits beyond efficiencies. The sharing of assets can lead to better science."

- UUK (2015) "Efficiency, effectiveness and value for money"

- » There are challenges:
  - » Requires new administrative and management processes
  - » Requires cultural change and the right incentives
  - » Requires time to embed and to realise benefits

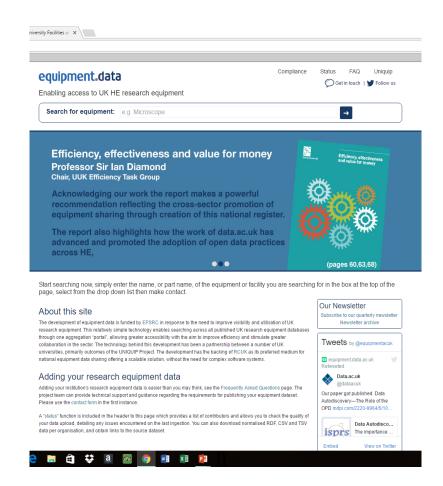
"To drive strategies for increased sharing, and to demonstrate efficient use of assets to stakeholders, a more systematic approach is needed to evidence the impact of equipment sharing"

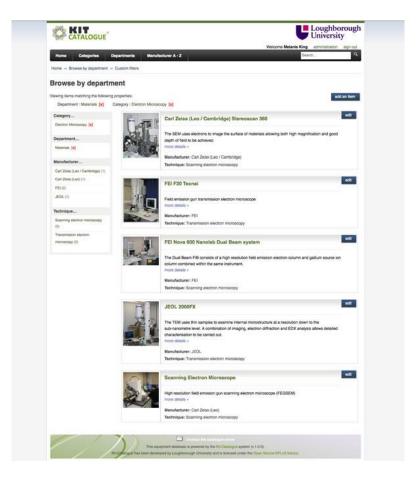
- N8 (2015) "Raising the Return"

- » Progress to far:
  - » equipment.data.ac.uk
  - » Kit catalogue
  - » Jisc Research Data Registry and Discovery Service

# Asset-sharing (2)







#### Conclusion



- » Data allows us to ask the right questions and target activities
- » Needs to be used and interpreted intelligently if it is to be useful – become an asset
- » Requires the correct frameworks investment in infrastructure is important
- » Far more than 'just' efficiency huge potential to harness to power of data to, eg improve the student experience (learner analytics)



### Thank you