

# **Efficiency Exchange**

Driving performance in UK higher education  
by sharing professional knowledge

Ian Powling

Digital Programmes Lead - Universities UK

# Efficiency Exchange



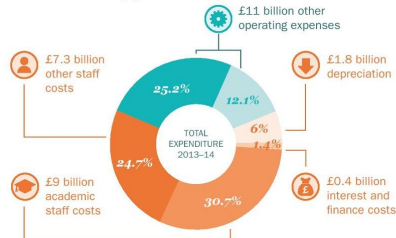
‘Discover and share good practice for smarter working universities’

# Smarter procurement

## SMARTER PROCUREMENT IN UNIVERSITIES

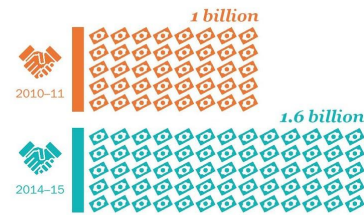
### Procurement matters

**25.2% of all UK university** spending is potentially influenceable by procurement.



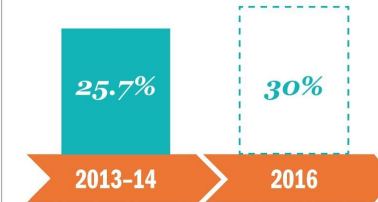
### Working together

**Universities in England** spent over **£1.6 billion** on collaborative purchasing in 2014–15, up from £1 billion in 2010–11.



### Meeting targets

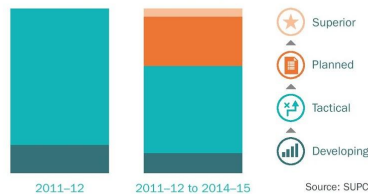
**Universities in England** are on track to meet a target of **30% collaborative procurement** by 2016.



### Working smarter

Procurement Maturity Assessments show **increasingly sophisticated** procurement within universities since 2011–12.

Non-pay spend by maturity stage



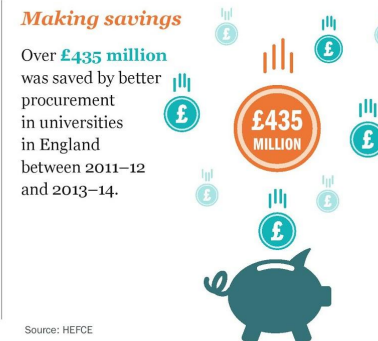
### Sharing learning

The Higher Education Procurement Association now has over **4,000 members**.



### Making savings

Over **£435 million** was saved by better procurement in universities in England between 2011–12 and 2013–14.



Visit [www.efficiencyexchange.ac.uk/workstreams/procurement](http://www.efficiencyexchange.ac.uk/workstreams/procurement) to find out more

*Search: smarter procurement in universities*

# Asset sharing



Promoting the sharing of research facilities and equipment.

*Search: asset sharing Jisc.*

# Making smarter use of open data



Students from Coventry with Sir Nigel Shadbolt.

*Search: open data mashup day.*

# Learning analytics



Giving students power over their learning data at Nottingham Trent University.

*Search: learning analytics nottingham trent.*

# Shifting our focus: from partners...



## ...to people



*“Due to the fantastic support from the Efficiency Exchange, our survey reached a world-wide audience.”*

Nicola Cairns, University of Strathclyde



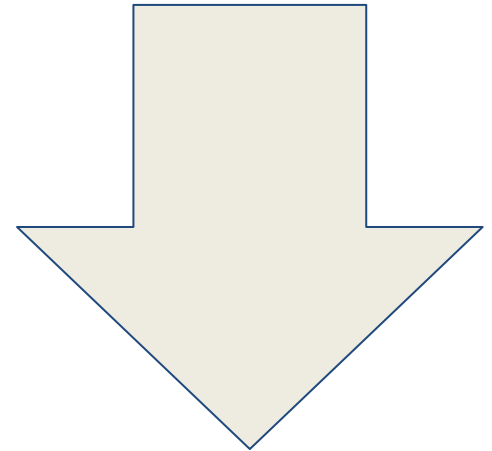
*“...the work we were undertaking has achieved much greater internal recognition after being highlighted on the Efficiency Exchange.”*

Steve Yorkstone, Edinburgh Napier University

# Knowledge flow

- Tweet - picture and message
- Headline - quickly scannable
- Standfirst - short summary
- Blog post - informal, accessible
- Click through - report or case study

*Simple  
message*



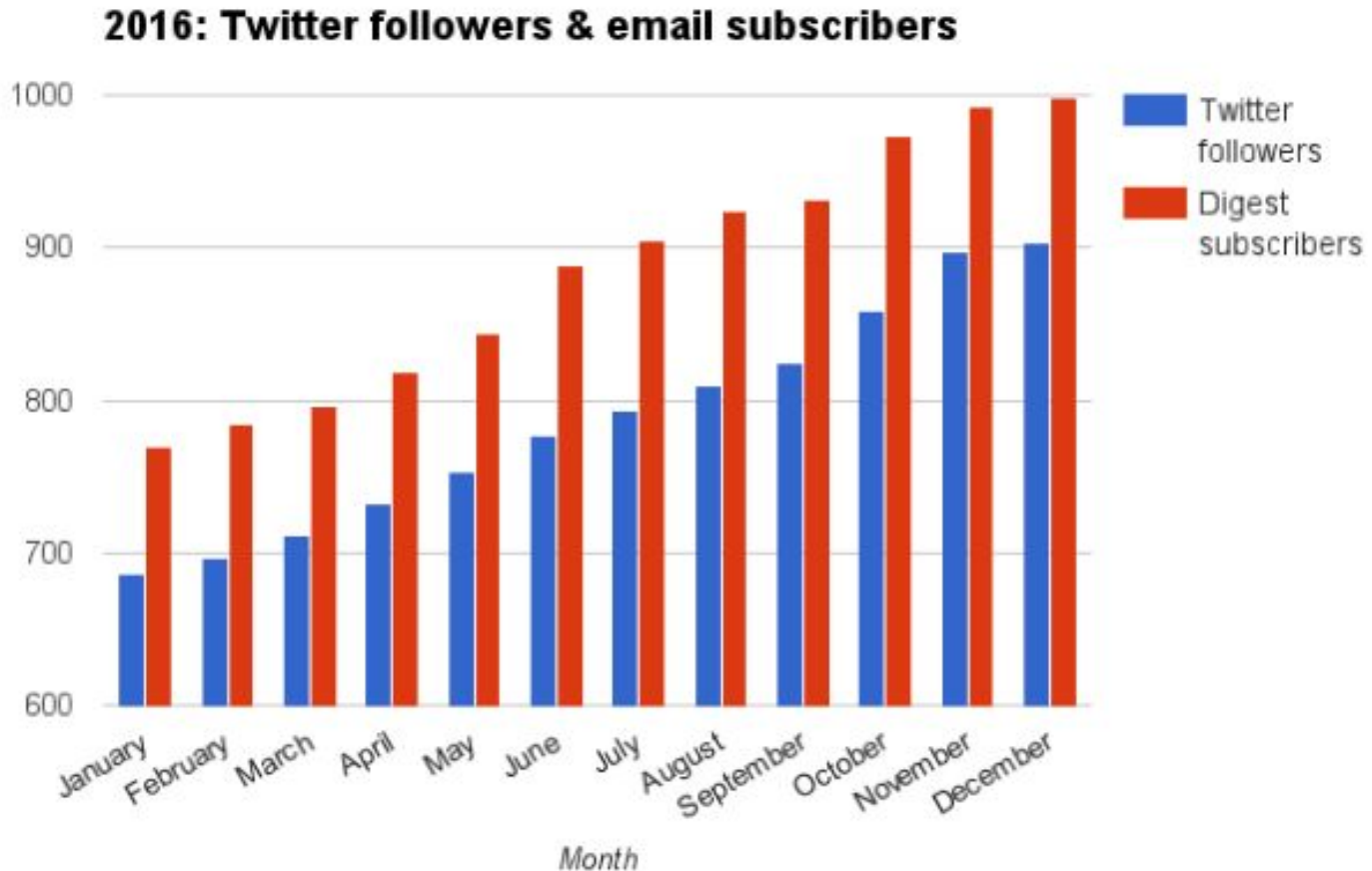
*More detail*

Relevant

Transferable

Actionable

# A growing user community



# The road ahead



Ian Powling  
Digital Programmes Lead - Universities UK  
[ian.powling@universitiesuk.ac.uk](mailto:ian.powling@universitiesuk.ac.uk)